

EMERSON EXCHANGE 2025

ACCELERATING INNOVATION



1-1665 - Building a Strong Tank Farm Wireless Radar Network to Save Time and Inventory Costs



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Agenda

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CHERYL MENZIES

CHERYL MENZIES

KARMAN DADIALA

Nachurs Alpine Solutions - Overview

Tank Farm Overview

Inventory Requirements

Wireless Trial

Wireless Solution

Summary



Nachurs Alpine Solutions

• ALP INE Liquid Fertilizers is the Canadian division of Nachurs Alpine Solutions® (NAS), who is a leading manufacturer of liquid fertilizers in North America - providing quality products since 1946. NAS has manufacturing plants in New Hamburg, Ontario; Belle Plaine, Saskatchewan; Marion, Ohio; Corydon, Indiana, Red Oak, Iowa and St. Gabriel, Louisiana. NAS markets specialty precision liquid in-furrow starters, foliar fertilizers, and micronutrients for field and specialty crops under the ALPINE brand in Canada. Nachurs Alpine Solutions is owned by Wilbur Ellis.





Nachurs Alpine Solutions - History



THE NA-CHURS PLANT FOOD COMPANY FOUNDED

1972 RED OAK, IOWA MANUFACTURING FACILITY BUILT

1983 CORYDON, INDIANA MANUFACTURING FACILITY BUILT 1999
A NEW
MANUFACTURING
PLANT BUILT IN
NEW HAMBURG,
ONTARIO

2009 BELLE PLAINE, SASKATCHEWAN MANUFACTURING FACILITY BUILT COMPANY RENAMED
NACHURS ALPINE
SOLUTIONS
ACQUIRED OLD
WORLD INDUSTRIES
- DEICING UNIT

Nachurs Alpine sources

2013

2016 ACQUIRED LNT SOLUTIONS INC.

MARION, OHIO MANUFACTURING FACILITY BUILT 1951 ALPINE PLANT FOODS CORP. FOUNDED 1973



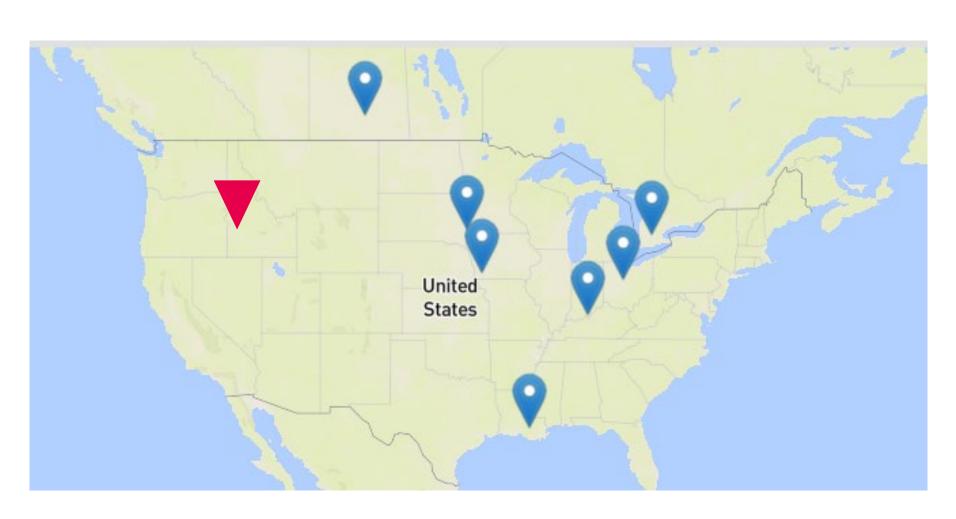
THE NA-CHURS PLANT FOOD CO. ACQUIRED ALPINE PLANT FOODS CORP. 1998 NASI BRAND CREATED 2000 NAST ST. GABRIEL, LOUISIANA MANUFACTURING FACILITY PURCHASED 2012 REORGANIZED INTO SIX BUSINESS UNITS 2014

ACQUIRED KOCH FERTILIZER NPK BUSINESS & GARRETSON, SD MANUFACTURING FACILITY 2018



Nachurs Alpine Solutions - Locations

- Marion, OH, US Corporate Office
- New Hamburg, ON, Canada
- Corydon, IN, US
- St Gabriel, LA, US
- Belle Plaine, SK, Canada
- Garretson, SD, US
- Red Oak, IA, US
- Future Location Boise, ID, USA





Tank Farm Overview

- 104 Outdoor Tanks
 - Concrete silos
 - HDPE
 - Stainless steel
- 28 Indoor Tanks
 - HDPE
 - Stainless steel
- Storing raw materials and finished goods
 - Acids
 - Bases
 - Neutral, non-corrosive





Nachurs Alpine Inventory Issues

- Recurring "slippages" on certain products
 - Mismatch in theoretical inventory vs actual "on-hand"
- Lack in confidence with manual checks
 - Temperature, equipment, operator
- Over-filling storage tanks
- Inventory cost \$5-10 CAD/liter
- Labour intensive
 - Operator manually check levels daily or weekly consumes several hours that could be better spent on other tasks
- Unreliable level measurements lead to inaccurate inventory reporting, potentially resulting in missed customer orders due to insufficient stock.



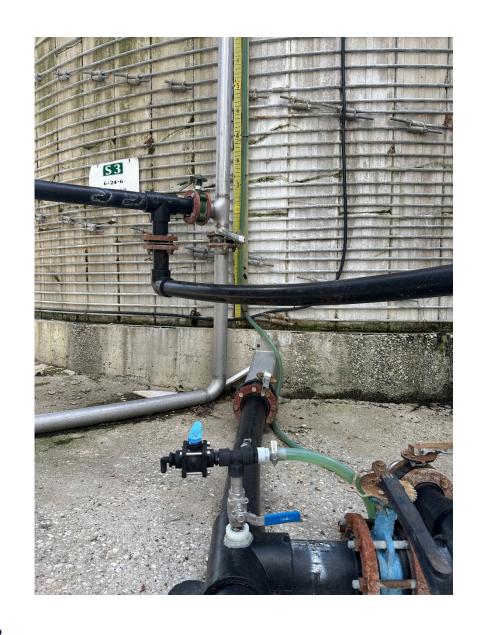
Nachurs Alpine Inventory Management Challenges

- High density tank farm (104 tanks total)
- Ammonia and other residual process vapours
 + steam
- Relocating current tank farm 100 m to the west in a new containment pad
- Some tanks have aluminum domes





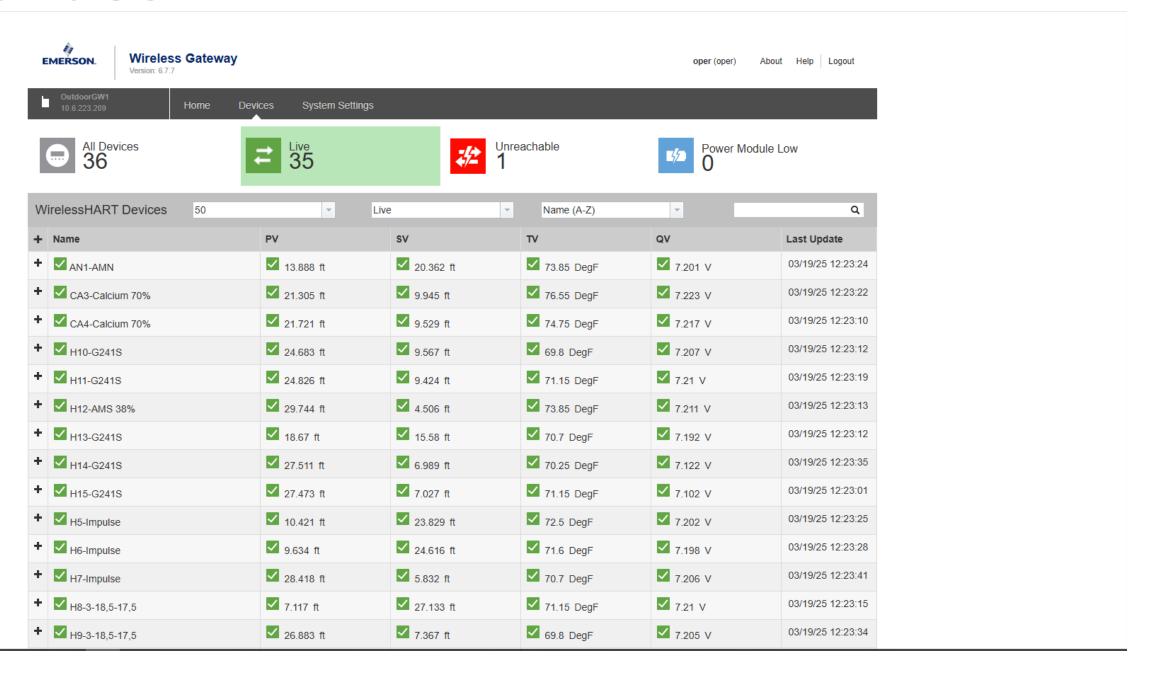
Transition to wireless radars







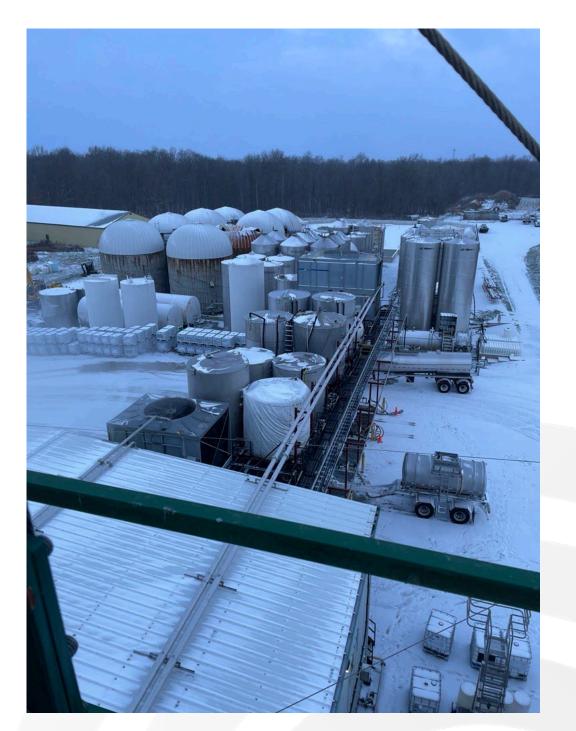
User interface





Field Trial

 In 2019 - Field trial with wireless radars inside six (6) concrete silos with aluminum domes on highest volume and highest margin product





The Solution

- Purchased 5 x 3308 and one gateway in late 2019 with remote antenna
- Purchased 1/month under maintenance budget
- In 2020 added wired radar with THUM for lime tank
- Oct 2021 added additional 11
- Added 1410S/781 for Inside Tanks
- Upgraded to new 1410S/781 for Outdoor Tanks
- Currently have ~50 wireless level transmitters









Issues with Gateway and Connections

+	S2-S0018126	⊗ 17.203 ft	⊗ 9.297 ft	⊗ 93.2 DegF	⊗ 7.23 ∨	05/20/24 16:46:22
+	S3-S0018125	⊗ 3.491 ft	⊗ 23.009 ft	⊗ 90.05 DegF	⊗ 7.185 V	05/20/24 16:53:00
+	S 4-S0018127			⊗ 94.55 DegF	⊗ 7.212 V	

Device Information												
Node	MAC	Device Type	TagName	Desc	Long Tag	Overall Reliability	Joins	Links	mxQ	Uptime	State	Update Rates (sec)
1	00-17-0D-00-00-4C- C3-00						1	57	0	7- 01:12:05	Oper	
2	00-1B-1E-26-6E-0F- A3-6E	3308	S0018126		S2- S0018126	28.1428571428571	2	10	3	01:06:16	Oper	ID 0: 60 ID 1: 300
3	00-1B-1E-26-6E-0F- A2-E2	3308	S0018125		S3- S0018125		0	0	0	00:00:00	Idle	
4	00-1B-1E-26-6E-0F- A3-09	3308	S0018127	S4	S4- S0018127		0	0	0	00:00:00	Idle	
6	00-1B-1E-26-6E-0F- A2-FA	3308	S0018128		S6- S0018128	99.679223556506	4	14	4	4- 22:43:12	Oper	ID 0: 60 ID 1: 300
7	00-1B-1E-26-6E-0F-	3308	S0019225		S5- S0019225	99.5888834073343	5	10	3	4- 22:41:12	Oper	ID 0: 60 ID 1: 300
3	00-1B-1E-26-6E-0F- AD-75	3308	S0000256		S7- S0000256	100	1	10	3	7- 00:58:05	Oper	ID 0: 60 ID 1: 300
9	00-1B-1E-26-6E-0F- A8-67	3308	S0000050		S8- S0000050	100	1	15	5	7- 00:58:31	Oper	ID 0: 60 ID 1: 300
10	00-1B-1E-26-6E-0F- AC-57	3308	S0000524		K15- S0000524	100	1	13	3	7- 01:04:59	Oper	ID 0: 60 ID 1: 300
11	00-1B-1E-26-6E-0F- AA-71	3308	S0000581		K12- S0000581	100	1	12	3	7- 01:05:40	Oper	ID 0: 60 ID 1: 300
12	00-1B-1E-26-4F-3F- 1E-D5	775	LIME BIN		Short Lime Silo	100	1	10	4	7- 00:54:06	Oper	ID 0: 60 ID 1: 60 ID 2: 60
13	00-1B-1E-26-6E-0F- B4-B3	3308	S302172		SO4- S302172	100	1	11	3	7- 01:07:14	Oper	ID 0: 60 ID 1: 300
14	00-1B-1E-26-6E-0F- B9-6A	3308	S0003184		K14- S0003184	100	1	25	4	7- 01:07:55	Oper	ID 0: 60 ID 1: 300
15	00-1B-1E-26-6E-0F- B8-D3	3308	S0003286		K13- S0003286	100	1	34	7	7- 01:07:37	Oper	ID 0: 60 ID 1: 300
16	00-1B-1E-26-6E-0F- B9-34	3308	S0003173		N2- S0003173	100	1	12	4	7- 01:01:14	Oper	ID 0: 60 ID 1: 300
17	00-1B-1E-26-6E-0F- B9-4B	3308	S0003169		N3- S0003169	100	1	10	3	7- 01:01:42	Oper	ID 0: 60 ID 1: 300

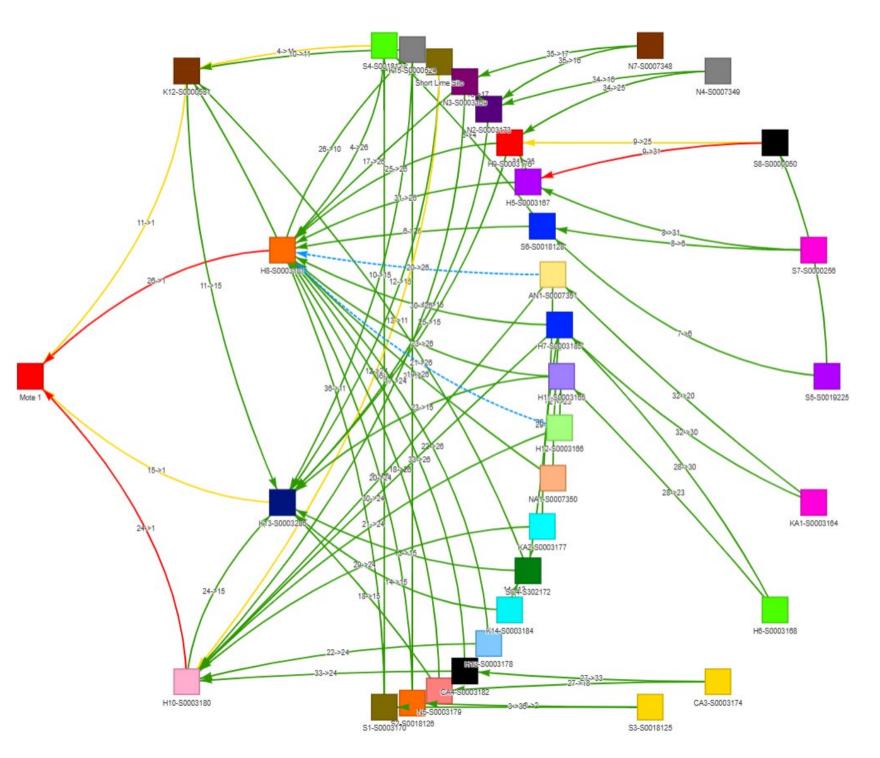


Network Map

Network map shows lines between devices on the network that represent path stability between connected devices, keep in mind this is a Hierarchical look at how the network formed and not meant to represent the physical layout of the network.

Green lines = stabile high-quality path Yellow = marginal Red = poor

Blue dash = device has not sent a health report for stability.

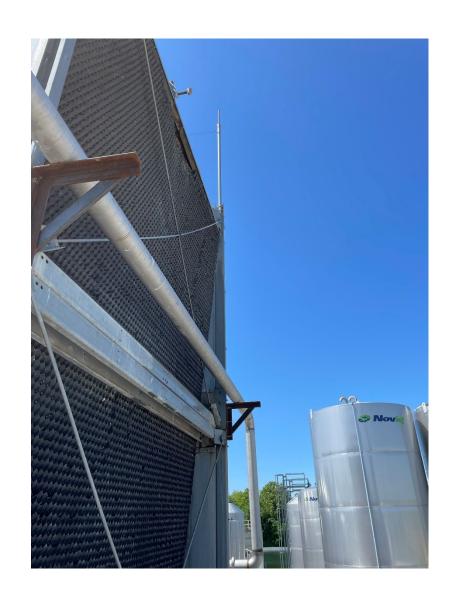








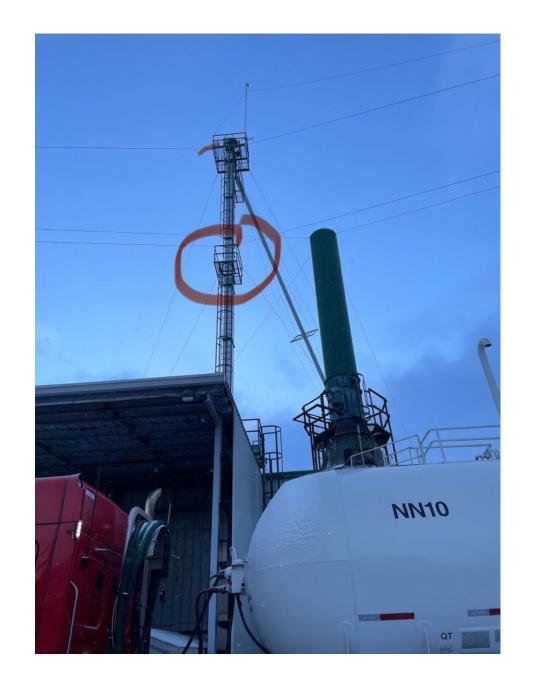
Original Gateway Location



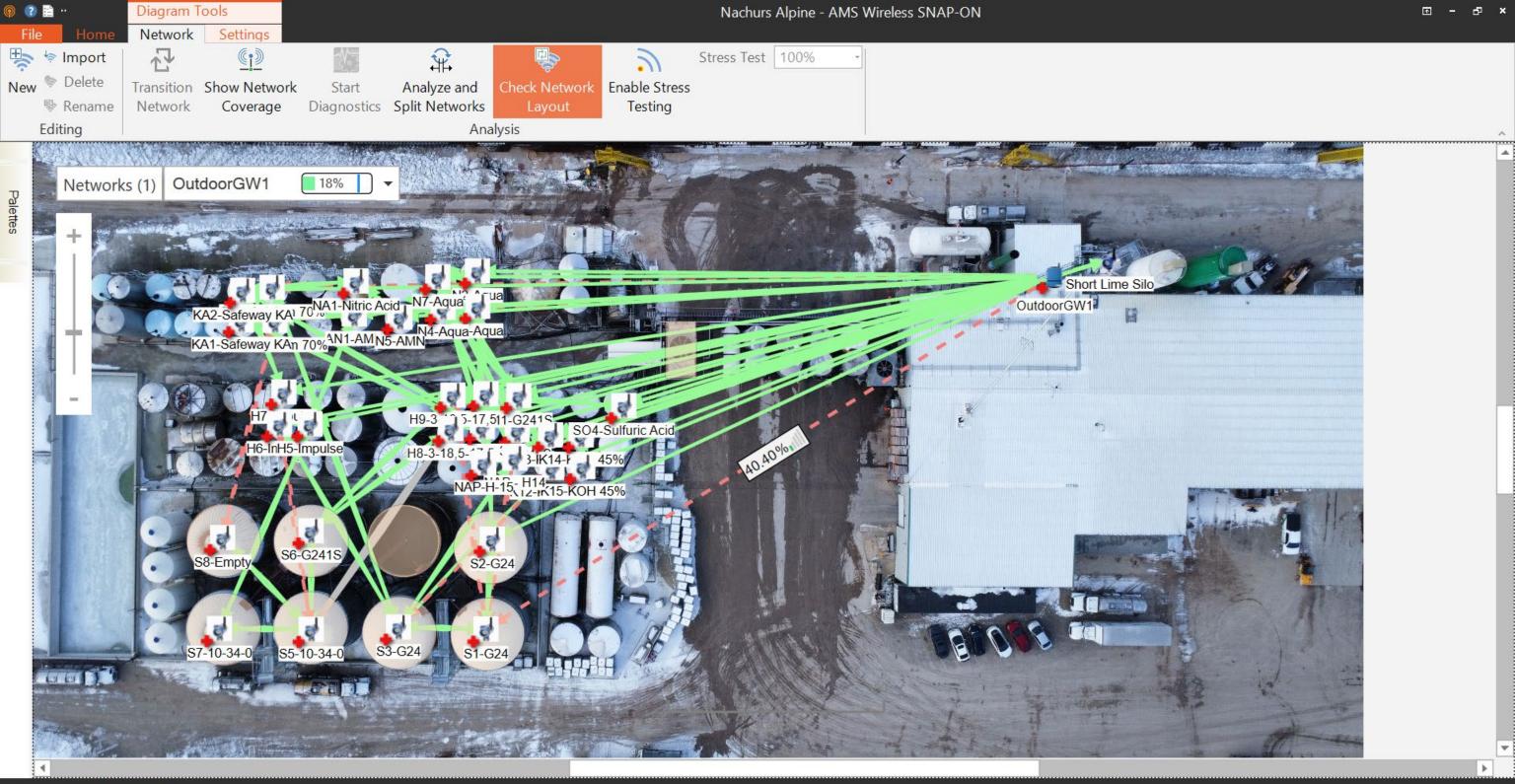




New Gateway Location









Results

- Accurate inventory
- Saving up to two hours per day avoiding manual checks
- All inventory is displayed on a clean interface and can be accessed anywhere on site within network range
- Tanks being relocated starts this year and will take two years. No re-wiring!
- Amazing battery life on units as well as consistent and reliable servicing as needed (calibration, etc)



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